RECOVERY PARTNERS

Fast Effective Relief for any Debt, Restructuring or Asset Management Problem

Service Offering Overview

Risk Management Advisory

The objective of Risk Management Advisory has always been to provide practical solutions, tailored to the needs of each client. Rather than delivering a "black-box", we prefer to work closely with our clients, ensuring that they understand the various possible approaches, and can then make an informed decision. This also means that the client can adapt the chosen approach as their business evolves. The approach must be feasible given the systems, and sensible given the products and level of detail required.

Distressed M&A

Recovery Partners has developed origination pipeline that is focused on identifying asset intensive purchase opportunities. We find situations involving senior secured commercial loan liabilities associated with companies that have realizable assets that can be preserved. Recovery Partners utilizes time-tested due diligence and valuation methodologies to identify the situations that are worth pursuing and then Recovery Partners leads the structuring, execution, and financing of these distressed situations.

Crisis Management & Restructuring

If your company is insolvent, illiquid or in default of any debt agreement(s) we can rapidly move to assist you with Crisis Management and Restructuring Advisory with respect to your funder groups. Through our existing network of partnerships we can bring committed investors and other relevant parties to the situation such that the disinvestment or restructuring process is seamless, offers best value and is below any press radar.

Due Diligence and Valuation Reviews

Using the same time-tested due diligence and valuation tools employed in the process of identifying suitable distressed M&A

opportunities Recovery Partners can assist financial sponsors and investors in undertaking due diligence of investment opportunities or providing opinions on the investment attributes of existing investments or portfolios of investments.

Transaction Advisory

Depending on the situation, Recovery Partners can advise Project Sponsors on options for a recovery program, a refinancing, or a new financing of an existing business. In some cases this leads to agreement with the Project Sponsor on transactional advice regarding the workout, sale or defeasance of subject assets to an SPV or other similar arrangements. In these Special Situations we can assist in the triage and pricing of the assets to be restructured and/or disposed of as well as advising on an appropriate transactions structure and implementing the execution.

Other services that we offer include:

- Performance Audits
- Inflation Protection Strategies
- Sovereign Debt Management

Our philosophy is to provide solutions to the client's current needs, which are flexible enough to grow with future requirements. This unique approach has enabled us to successfully complete over 60 engagements across a range of debt and risk management issues, industries and countries; a fact which has been recognised by Euromoney in its selection of Recovery Partners as "One of the Brightest Advisory Boutiques".

Contact Information

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